

## PROFILE

Seasoned, innovative IT leader with over twenty years of experience applying information technology to improve and grow businesses.

Conceives and implements systems that make business run better, with emphasis on integrating customer service systems, financials, ERP, supply chain management, and electronic commerce. Uses strong business perspective to translate business requirements into well-structured solutions and to maximize the effectiveness of technology teams. Provides leadership to plan and deliver critical business improvement projects, plus the creative vision to mold a unified technology strategy. Has balanced consulting expertise with corporate management success, the result: a respected change agent.

## OBJECTIVE

Lead the planning and implementation of technologies that improve processes and contribute to business growth, as a strategy/project consultant or IT executive.

## AREAS OF EXPERTISE

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|------------------------------|-----------------------------|--------------------------|
| ◆ E-Business - B2B, B2C      | ◆ Technology Strategy       | ◆ IT Cost Management     |
| ◆ Application Integration    | ◆ Manufacturing & Logistics | ◆ KPIs, Business Portals |
| ◆ Business Process Redesign  | ◆ Call Centers              | ◆ Communication Skills   |
| ◆ Enterprise Implementations | ◆ Change Management         | ◆ Team Development       |

## WORK HISTORY

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**IT STRATEGY & MANAGEMENT**, independent consultancy, 2005 - present  
Consulting Principal

**DECISIONONE CORPORATION**, OEM technology support & logistics services, 2002 - 2005  
Director of IT Solution Delivery

**UNISYS CORPORATION**, system integration services provider, 1997 - 2001  
Director, North American Commercial e-Business Services

**ST. GOBAIN - CERTAINTEED CORP.**, manufacturer of building products, 1991 - 1997  
Director of Technology Support, CertainTeed Operations (1997)  
Director of Business Systems, Vinyl Group (1991-96)

**ANDERSEN CONSULTING**, management and technology consulting firm, 1980 - 1991  
Senior Manager, Product Industries & Change Management

## EDUCATION

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**CORNELL UNIVERSITY, Ithaca, NY**  
M.Eng. and BS - Operations Research & Industrial Engineering, 1980

## INDUSTRY EXPERIENCE

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Consumer Products	Software providers
Supply Chain / Distribution	Business services
Electronics	Retail
Manufacturing – Discrete, batch, process	Life Science and Healthcare Management